



Oatinformation

# Chile Oat & Oat Product Trade

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For greater detail of Exports by HSC codes contact us at [randy@oatinformation.com](mailto:randy@oatinformation.com)

# Chile Oat and Oat Product Trade Summary

Chile oat exports up sharply YTD on sale to Mexico, imports down on prospects for a better 2022 Chile oat crop – oat product exports up 4.7% YTD, imports down sharply

- Chile raw oat exports are off to a good start for 2022 with the prior month sale to Mexico (see below and attachment). This is the first substantial sale to Mexico since 2015 and would suggest oat production from the current 2022 harvest is better than expected.
- Oat imports have fallen sharply YTD, again on the assumption the 2022 harvest is better than expected. The USDA is forecasting production at a five-year high of 600 ThMt, mainly on better yields.
- Chile oat product exports are up 4.7% year to-date (Jan-Feb). Exports fell sharply in 2021 due to a drought impacted 2020 and 2021 oat crop. We are expecting Chile exporters to continue to increase sales if the 2022 harvest quality and quantity is as expected. Chile is the second largest global oat product exporter behind Canada. Exports reached a record high of 220.3 ThMt in 2020 before the drought impacted exports in 2021. Exports have been growing at an annual rate of 5.8%. Chile oat product imports are down 66% YTD, volumes remain small.
- Chile oat millers have been aggressive in recent years in expanding their oat product export markets globally. We look for this to continue if oat production remains adequate.

# Chile Oat and Oat Product Trade Summary

Mt	Jan-Dec								YTD (Jan-Feb)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
<u>Raw</u>												
Exports	34,616	39,250	24,104	4,921	3,333	21,245	-37.4%	100.0%	26,650	247	10689.6%	26,403
Imports	53	60	31	120,457	87,730	41,666	341.0%	100.0%	377	24,982	-98.5%	-24,605

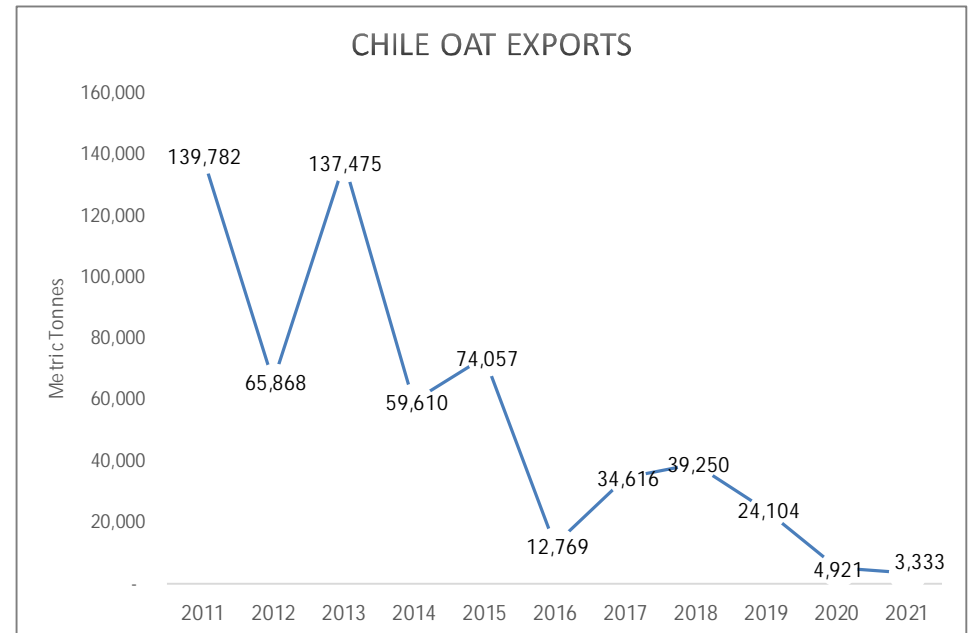
Mt	Jan-Dec								YTD (Jan-Feb)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
<u>Oat Products</u>												
Exports	13,081	148,576	186,701	220,295	186,114	185,422	5.8%	100.0%	24,215	23,129	4.7%	1,086
Imports	28	28	24	852	335	310	86.2%	100.0%	25	72	-66.0%	-48

\*Prior to 2018 oat product exporters were using different HS codes accounting for the lower trade numbers 2017

# Chile Oat Exports - Top 20

Mt	Jan-Dec								YTD (Jan-Feb)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	34,616	39,250	24,104	4,921	3,333	21,245	-37.4%	100.0%	26,650	247	10689.6%	26,403
Argentina	-	957	-	8	-	193		0.9%	-	-	0.0%	0
Belgium	-	225	200	-	-	85		0.4%	-	-	0.0%	0
Bolivia	84	28	-	-	-	22	-100.0%	0.1%	-	-	0.0%	0
Colombia	1,079	999	1,133	236	160	721	-31.8%	3.4%	-	-	0.0%	0
Costa Rica	147	55	45	-	-	49	-100.0%	0.2%	-	-	0.0%	0
Cuba	-	679	781	-	-	292		1.4%	-	-	0.0%	0
Dominican Republic	447	708	396	183	162	379	-18.4%	1.8%	105	54	94.0%	51
Ecuador	21,822	8,125	7,523	607	419	7,699	-54.6%	36.2%	27	-	0.0%	27
France	-	-	-	92	75	33		0.2%	-	-	0.0%	0
Germany	-	-	595	1,320	950	573		2.7%	-	-	0.0%	0
Guatemala	226	1,151	3,510	1,198	371	1,291	10.4%	6.1%	26	-	0.0%	26
India	-	-	1,026	-	-	205		1.0%	-	-	0.0%	0
Japan	688	931	669	497	882	733	5.1%	3.5%	-	193	-100.0%	-193
Mexico	-	1,150	-	-	-	230		1.1%	26,250	-	0.0%	26,250
Netherlands	-	100	100	96	-	59		0.3%	-	-	0.0%	0
Panama	910	868	784	583	314	692	-19.2%	3.3%	243	-	0.0%	243
Peru	9,209	21,982	6,603	-	-	7,559	-100.0%	35.6%	-	-	0.0%	0
Philippines	-	414	197	23	-	127		0.6%	-	-	0.0%	0
South Korea	-	772	360	-	-	226		1.1%	-	-	0.0%	0
Venezuela	-	105	106	80	-	58		0.3%	-	-	0.0%	0

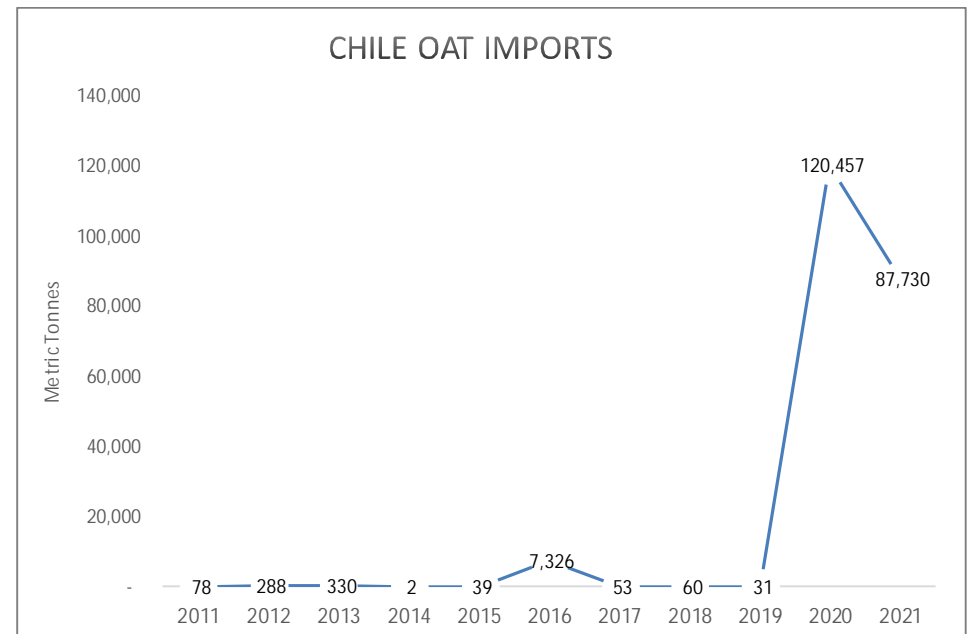
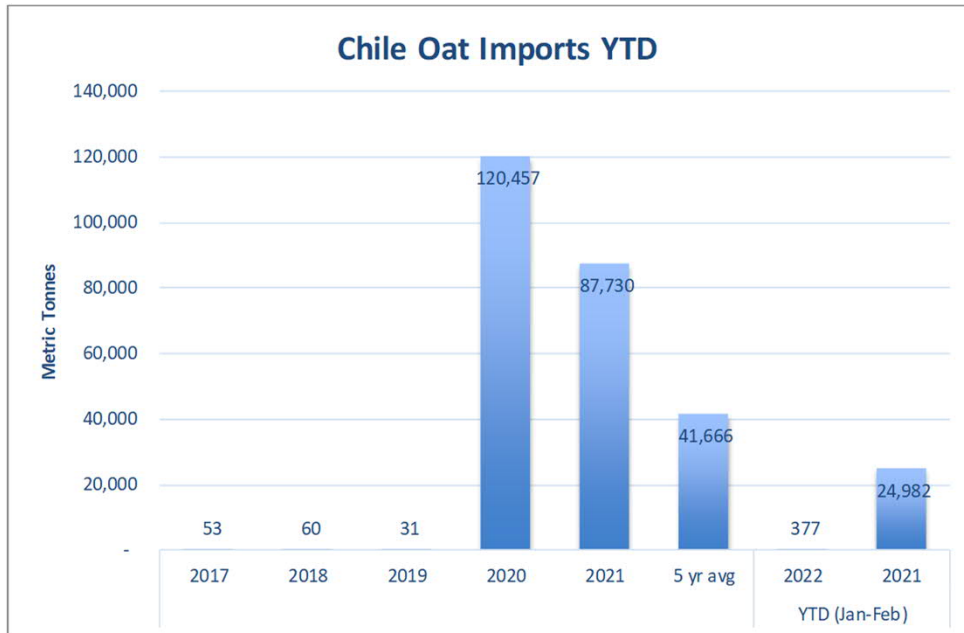
# Chile Oat Exports



# Chile Oat Imports - To 20

Mt	Jan-Dec								YTD (Jan-Feb)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	53	60	31	120,457	87,730	41,666	341.0%	100.0%	377	24,982	-98.5%	-24,605
Argentina	-	-	0	3,361	2,123	1,097		2.6%	-	286	-100.0%	-286
Australia	-	-	-	0	1	0		0.0%	-	-	0.0%	0
Austria	-	-	-	0	-	0		0.0%	-	-	0.0%	0
Bolivia	-	-	-	1	-	0		0.0%	-	-	0.0%	0
Bulgaria	0	-	-	-	-	0	-100.0%	0.0%	-	-	0.0%	0
Canada	-	-	-	117,061	85,599	40,532		97.3%	377	24,696	-98.5%	-24,319
Chile	-	-	-	-	-	-		0.0%	-	-	0.0%	0
China	-	0	0	-	0	0		0.0%	-	-	0.0%	0
France	-	1	4	-	0	1		0.0%	-	-	0.0%	0
Free Zone Arica	-	-	-	-	0	0		0.0%	0	-	0.0%	0
Germany	1	11	24	27	0	13	-36.9%	0.0%	-	-	0.0%	0
Hungary	8	-	-	-	-	2	-100.0%	0.0%	-	-	0.0%	0
New Zealand	13	-	-	-	-	3	-100.0%	0.0%	-	-	0.0%	0
Peru	29	48	2	5	5	18	-30.0%	0.0%	-	-	0.0%	0
Poland	0	-	-	-	-	0	-100.0%	0.0%	-	-	0.0%	0
Sweden	0	-	-	-	-	0	-100.0%	0.0%	-	-	0.0%	0
Switzerland	-	-	-	-	-	-		0.0%	-	-	0.0%	0
United Kingdom	1	-	-	-	-	0	-100.0%	0.0%	-	-	0.0%	0
United States	-	-	1	-	2	1		0.0%	-	-	0.0%	0
Uruguay	-	-	-	3	-	1		0.0%	-	-	0.0%	0

# Chile Oat Imports

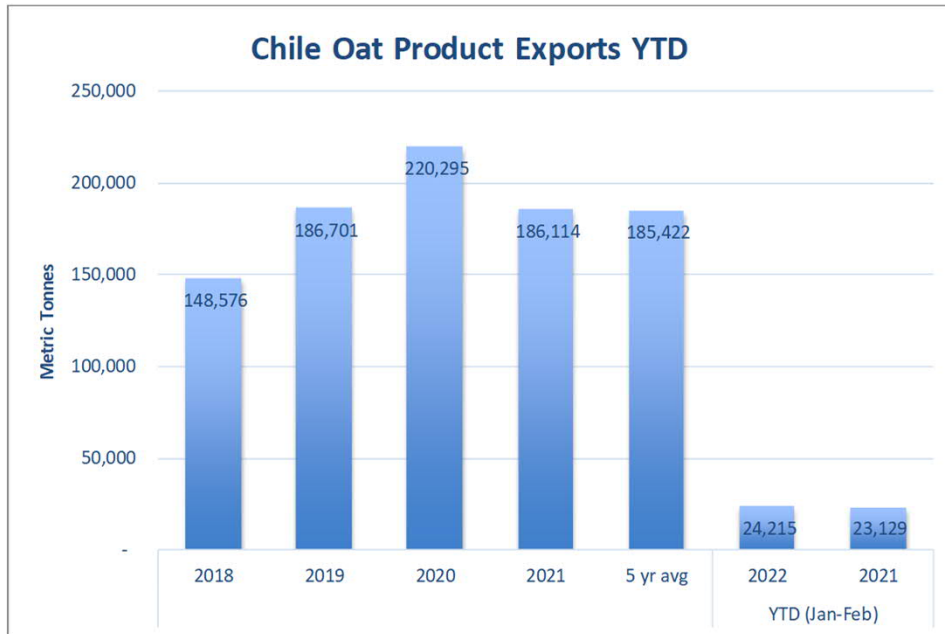


# Chile Oat Product Exports - Top 25

Mt	Jan-Dec							YTD (Jan-Feb)			
	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	148,576	186,701	220,295	186,114	185,422	5.8%	100.0%	24,215	23,129	4.7%	1,086
Argentina	2,280	4,378	4,004	5,748	4,102	26.0%	2.2%	454	401	13.4%	54
Bolivia	2,690	3,575	3,472	2,882	3,155	1.7%	1.7%	403	598	-32.6%	-195
China	468	1,084	-	0	388	-93.6%	0.2%	-	-	0.0%	0
Colombia	39,024	46,605	47,943	42,164	43,934	2.0%	23.7%	5,447	5,418	0.5%	29
Costa Rica	6,050	6,817	6,577	4,838	6,071	-5.4%	3.3%	509	463	9.9%	46
Dominican Republic	11,723	15,358	17,426	15,764	15,068	7.7%	8.1%	1,076	2,106	-48.9%	-1,030
Ecuador	16,867	21,217	24,438	22,716	21,309	7.7%	11.5%	1,457	1,662	-12.3%	-205
El Salvador	596	891	1,454	761	926	6.3%	0.5%	136	26	423.0%	110
Guatemala	17,581	17,948	34,323	21,821	22,918	5.5%	12.4%	2,946	5,029	-41.4%	-2,083
Honduras	750	1,682	1,953	2,310	1,674	32.5%	0.9%	-	375	-100.0%	-375
India	2,614	11,809	13,215	4,533	8,043	14.8%	4.3%	641	624	2.8%	17
Indonesia	36	838	479	52	351	9.6%	0.2%	-	-	0.0%	0
Jamaica	364	968	683	1,316	833	37.9%	0.4%	208	154	34.7%	54
Japan	350	400	400	-	288	-100.0%	0.2%	-	-	0.0%	0
Malaysia	-	570	62	81	178		0.1%	-	3	-100.0%	-3
Mexico	8,624	4,903	2,825	3,053	4,851	-22.9%	2.6%	2,359	631	273.9%	1,728
Nicaragua	6,933	12,762	13,151	8,353	10,300	4.8%	5.6%	583	1,380	-57.7%	-797
Panama	3,047	3,102	4,210	3,153	3,378	0.9%	1.8%	380	338	12.4%	42
Peru	19,030	20,582	26,025	29,208	23,711	11.3%	12.8%	4,738	2,525	87.6%	2,212
Taiwan	1,221	2,151	956	384	1,178	-25.1%	0.6%	52	-	0.0%	52
Thailand	71	289	356	236	238	35.0%	0.1%	78	80	-2.5%	-2
Trinidad and Tobago	181	207	-	78	117	-19.0%	0.1%	-	-	0.0%	0
United States	664	1,946	3,021	3,307	2,235	49.4%	1.2%	660	127	418.9%	533
Uruguay	1,540	1,630	2,438	2,356	1,991	11.2%	1.1%	67	167	-59.8%	-100
Venezuela	5,532	4,881	10,689	10,627	7,932	17.7%	4.3%	1,948	933	108.9%	1,016



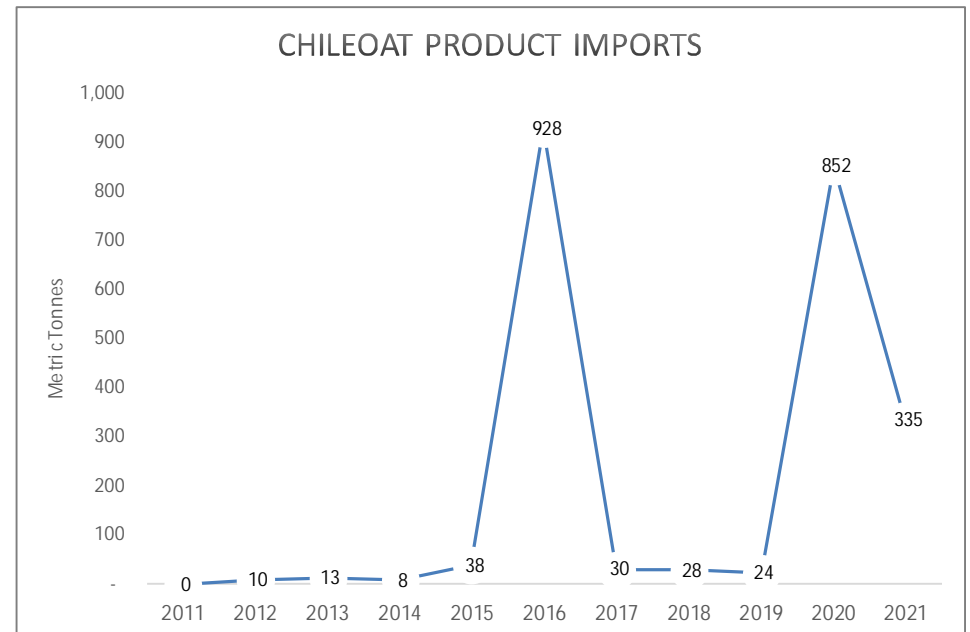
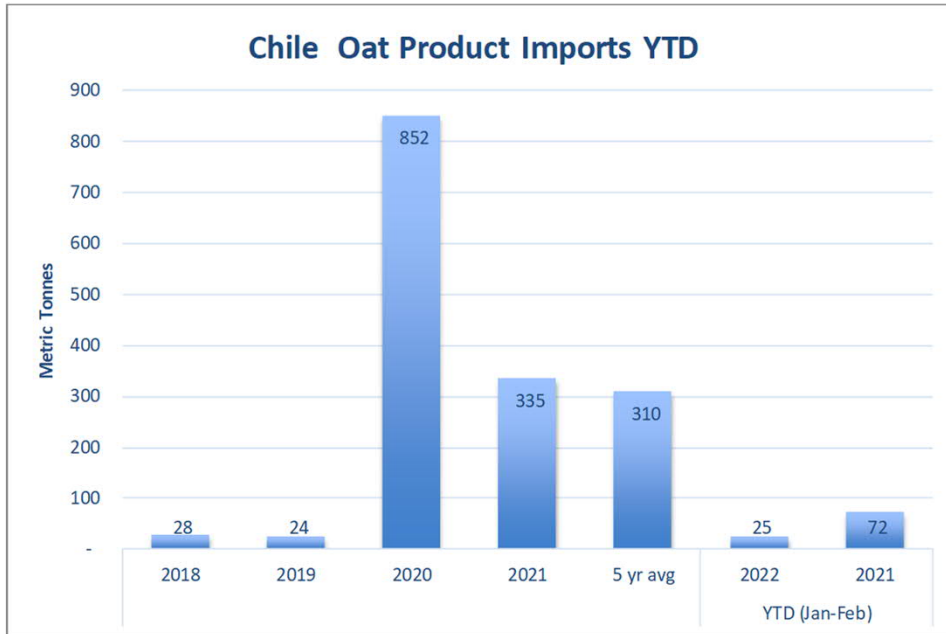
# Chile Oat Product Exports



# Chile Oat Product Imports - Top 20

Mt	Jan-Dec								YTD (Jan-Feb)			
	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Total	30	28	24	852	335	310	86.2%	100.0%	25	72	-66.0%	-48
Argentina	-	-	-	52	57	27		8.8%	-	57	-100.0%	-57
Belgium	-	-	-	-	0	0		0.0%	-	-	0.0%	0
Brazil	-	-	-	0	0	0		0.0%	-	-	0.0%	0
Canada	-	-	-	570	-	143		46.1%	-	-	0.0%	0
China	-	0	0	2	0	1	-35.6%	0.2%	-	-	0.0%	0
Colombia	-	-	-	-	0	0		0.0%	-	-	0.0%	0
Confidential	-	-	0	-	-	0		0.0%	-	-	0.0%	0
Finland	20	18	10	43	10	20	-13.7%	6.5%	-	-	0.0%	0
Germany	3	2	3	108	2	29	-1.3%	9.3%	3	0	664.2%	3
India	-	-	-	1	-	0		0.1%	-	-	0.0%	0
Italy	-	-	-	-	0	0		0.0%	-	0	-100.0%	-0
Latvia	-	-	-	-	111	28		9.0%	-	-	0.0%	0
Mexico	-	-	0	-	1	0		0.1%	1	-	0.0%	1
Peru	-	0	2	23	20	11	218.3%	3.7%	1	0	205.6%	0
Poland	-	-	-	-	35	9		2.8%	-	13	-100.0%	-13
Spain	-	-	-	0	0	0		0.0%	-	-	0.0%	0
Taiwan	-	0	-	-	-	0	-100.0%	0.0%	-	-	0.0%	0
Ukraine	-	-	-	50	-	12		4.0%	-	-	0.0%	0
United Kingdom	-	-	0	-	-	0		0.0%	-	-	0.0%	0
United States	8	7	9	2	97	29	92.3%	9.3%	20	1	1399.9%	19

# Chile Oat Product Imports



## Chile Oat Product Trade by Product

HS Code - Mt	Jul-Jun														YTD (Jan-Feb)			
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	5 yr avg	5 yr CAGR	% of total	2022	2021	Chge	MT Chge
Exports	10,576	2,647	2,958	2,563	450	258	12,828	148,576	186,701	220,295	186,114	185,422	5.8%	100.0%	24,215	23,129	4.7%	1,086
110412	203	2,338	11	99	13	258	10,157	88,415	97,191	112,495	104,035	100,534	4.2%	54.2%	-	5,965	-100.0%	-5,965
110422	10,373	310	2,947	2,464	437	0	2,671	60,161	89,511	107,800	82,079	84,888	8.1%	45.8%	-	6,607	-100.0%	-6,607
Imports	0	10	13	8	38	928	30	28	24	852	335	310	86.2%	100.0%	-	21	-100.0%	-21
110412	0	9	13	8	38	35	30	28	22	301	181	133	59.8%	43.0%	-	3	-100.0%	-3
110422	0	1	0	0	0	894	0	0	1	550	154	176	584.3%	57.0%	-	18	-100.0%	-18