

U.S. Oat and Oat Product Exports

March 13, 2022

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Oat Imports and Exports

US Oat & Oat Product Trade Summary

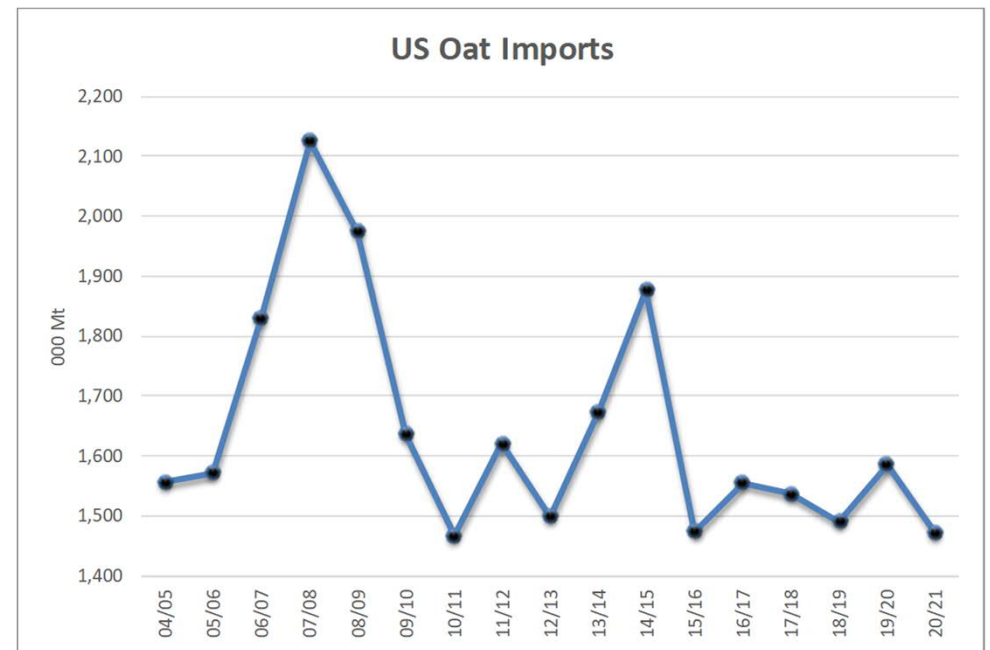
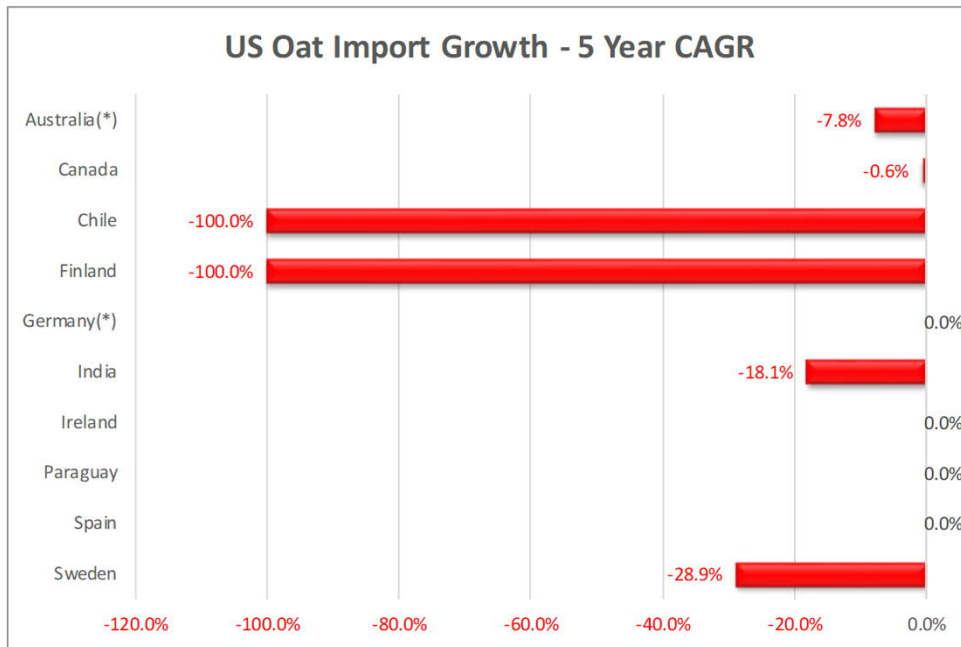
000 mt	Jun-May							Crop Year (Jun-Jan)			
	17/18	18/19	19/20	20/21	5 Yr avg	% total	5 yr CAGR	21/22	20/21	Chge	MT Chge
<u>Raw Oats</u>											
Imports	1,537	1,490	1,586	1,473	1,529	100.0%	-1.1%	989	1,064	-7.1%	(76)
Exports	35	25	30	46	36	100.0%	-1.6%	71	53	35.2%	19
Total	1,572	1,515	1,617	1,519	1,563	100.0%	-1.1%	1,060	1,117	-5.1%	(57)
Mt	Jan-Dec							Year to-date (Jan)			
	2017	2018	2019	2020	5 Yr avg	% of total	5 yr CAGR	2022	2021	Chge	MT Chge
<u>Oat Products</u>											
Imports	372,238	413,368	404,526	482,787	446,531	100.0%	8.5%	45,135	29,380	53.6%	15,755
Exports	30,722	25,435	24,345	28,722	31,842	100.0%	0.7%	2,707	1,923	40.8%	784
Total	402,960	438,803	428,871	511,509	412,777	100.0%	5.4%	47,842	31,303	52.8%	16,539

US oat product imports are off to a very strong start after reaching a new record high in 2021, oat imports as expected down due to Canadian drought

- US raw oat product imports are off to a strong start for 2022, up 53.6% or 15,755 Mt. This comes on the heels of a record high finish for 2021, up 15.9% YOY. Imports from Chile are up significantly as the country recovers from two years of drought. Mexico imports are up with Irish down.
- While Canada dominates US oat product imports with a nearly 98% share annually, Chile and Mexico have made in-roads into the US in recent years. Chile, who is the second largest global oat product exporter behind Canada has been expanding markets globally. Irish imports have shown negative annual growth over the past five years (see pg. 9).
- US oat product exports are also off to a strong start for 2022, up 40.8% for January. Exports to Canada are up sharply due mainly to the severe Western Canada drought. Exports to Mexico are up along with South Korea.
- Raw oat imports YTD (Jun-Jan) are down 7.1% or 76,000 Mt, not a surprise given the Canadian drought and sharp supply reduction. Swedish exports to the US are up while Finland is reporting no exports to the US, again not a surprise given their production quality/quantity issues. Raw oat exports are up 3.5.2% or 19,000 Mt, mainly to Canada.

US Oat Imports – Top 10

000 mt	Jun-May						5 Yr avg	% total	5 yr CAGR	Crop Year (Jun-Jan)			
	15/16	16/17	17/18	18/19	19/20	20/21				21/22	20/21	Chge	MT Chge
Australia(*)	-	0.1	-	0.1	-	0.0	0.0	0.0	-7.8%	0.1	-	0.0%	0.1
Canada	1,378.4	1,506.9	1,480.2	1,445.9	1,534.7	1,459.5	1,485.4	97.2%	-0.6%	949.6	1,059.0	-10.3%	(109.4)
Chile	0.0	0.1	-	0.1	-	-	0.0	0.0%	-100.0%	-	-	0.0%	0.0
Finland	33.6	21.0	15.7	17.5	18.7	-	14.6	1.0%	-100.0%	-	-	0.0%	0.0
Germany(*)	0.1	-	-	-	0.1	0.1	0.0	0.0%		0.0	-	0.0%	0.0
India	0.0	0.0	0.2	0.1	0.0	0.0	0.0	0.0%	-18.1%	0.0	0.0	45.2%	0.0
Ireland	-	-	-	-	1.0	-	0.2	0.0%		-	-	0.0%	0.0
Paraguay	-	-	-	-	0.2	-	0.0	0.0%		-	-	0.0%	0.0
Spain	-	-	-	-	0.2	-	0.0	0.0		-	-	0.0%	0.0
Sweden	62.4	27.4	40.9	26.7	31.5	5.0	26.3	0.0	-28.9%	35.9	5.0	619.6%	30.9
Grand Total	1,474.7	1,555.6	1,537.0	1,490.4	1,586.5	1,473.2	1,528.5	100%	-1.1%	988.6	1,064.1	-7.1%	(75.5)



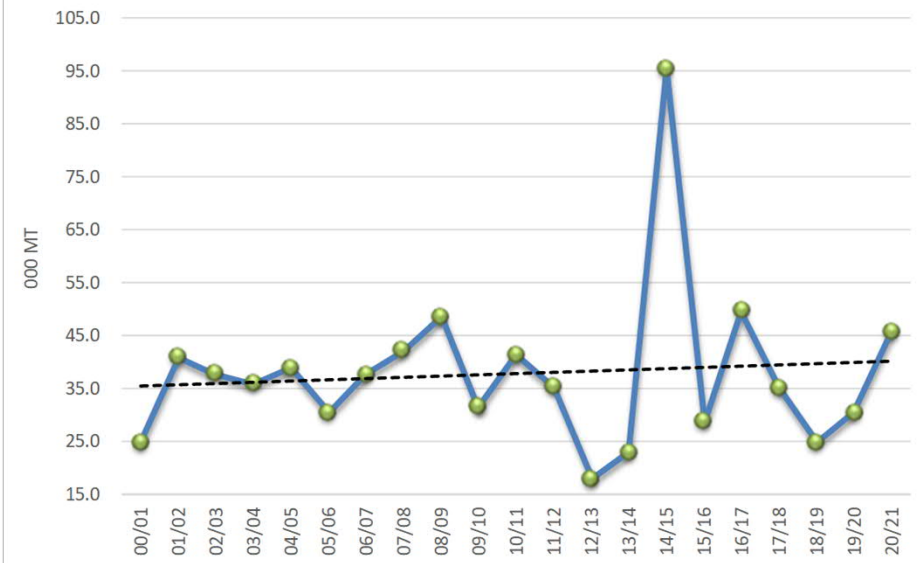
US Oat Exports

000 mt	Jun-May					5 Yr avg	% total	5 yr CAGR	Crop Year (Jun-Jan)			
	15/16	16/17	17/18	18/19	19/20				21/22	20/21	Chge	MT Chge
Bahrain	-	0.3	0.4	0.2	0.3	0.21	0.6%	-32.2%	0.0	0.3	-86.6%	(0.3)
Belize	0.5	0.5	0.3	0.3	0.3	0.38	1.1%	-8.8%	0.8	0.6	40.0%	0.2
Canada	11.2	15.8	11.8	6.4	8.2	11.14	31.2%	-3.2%	21.7	18.0	20.7%	3.7
China	1.2	2.9	0.6	1.0	3.0	2.28	6.4%	11.0%	6.2	4.0	54.1%	2.2
Colombia	0.4	0.2	0.2	0.1	0.6	0.28	0.8%	-4.6%	0.3	0.7	-54.2%	(0.4)
Hong Kong	0.5	0.8	0.8	0.2	0.3	0.43	1.2%	-37.2%	0.1	0.3	-71.4%	(0.2)
Japan	3.3	3.5	2.5	3.2	2.3	2.72	7.6%	-15.3%	2.3	3.0	-20.9%	(0.6)
Korea, South	0.4	0.9	1.6	0.9	1.4	1.05	2.9%	3.4%	1.3	2.3	-44.0%	(1.0)
Malaysia	0.3	0.6	0.4	0.3	0.3	0.38	1.1%	-9.3%	0.5	0.6	-17.1%	(0.1)
Mexico	4.8	17.6	10.7	8.2	6.4	8.98	25.1%	-18.9%	7.2	9.5	-24.3%	(2.3)
Nigeria	0.0	-	-	-	1.9	0.59	1.6%		1.6	3.3	-51.1%	(1.7)
Singapore	0.6	0.7	1.0	1.2	0.7	0.78	2.2%	-3.4%	2.0	1.1	81.5%	0.9
Taiwan	2.2	2.2	1.8	1.4	2.4	1.85	5.2%	-12.1%	1.4	2.9	-51.4%	(1.5)
United Arab Emirates	-	0.7	0.2	0.1	1.0	0.35	1.0%	-23.3%	0.2	1.1	-82.5%	(0.9)
Vietnam	0.8	0.3	0.1	0.0	-	0.19	0.5%	-100.0%	-	-	0.0%	0.0
Grand Total	28.7	49.7	35.0	24.8	30.3	35.72	100.0%	-1.6%	71.5	52.9	35.2%	18.6

US Oat Export Growth - 5 Year CAGR



US Oat Export Trends

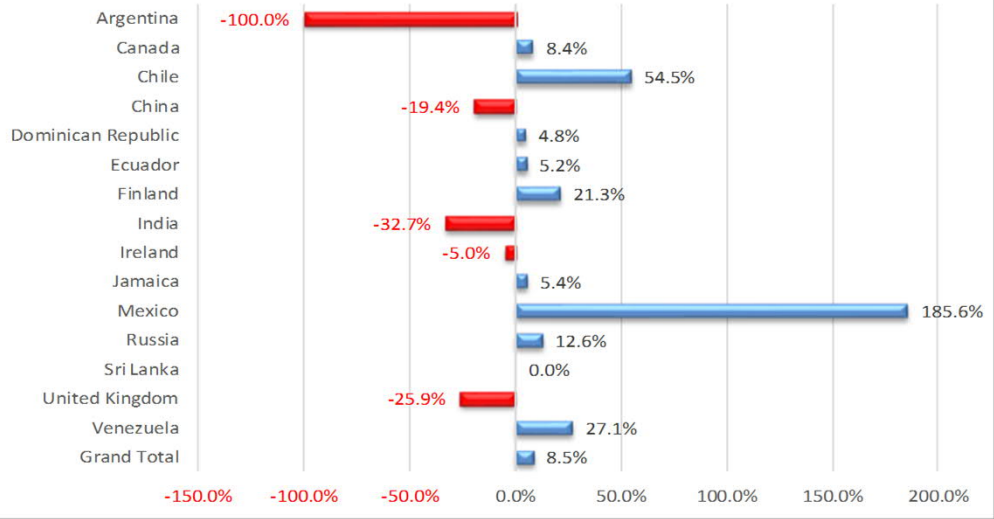


Oat Product Imports and Exports

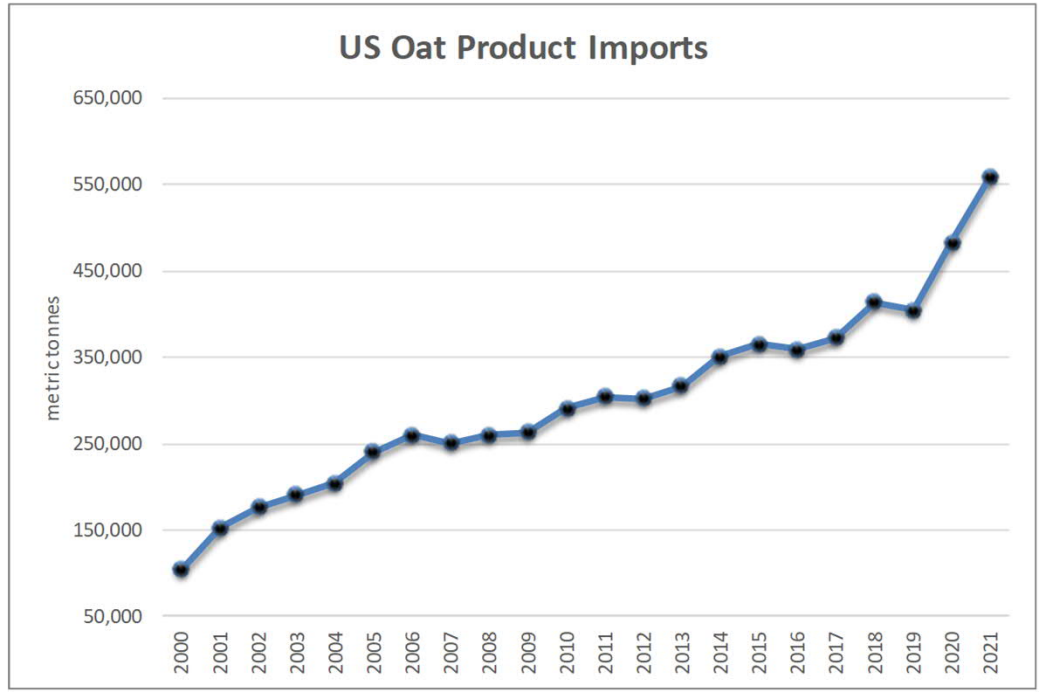
US Oat Product Imports – Top 15

Metric tonnes	Jan-Dec								Year to-date (Jan)			
	2017	2018	2019	2020	2021	5 Yr avg	% of total	5 yr CAGR	2022	2021	Chge	MT Chge
Argentina	152.2	52.2	-	-	-	41	0.0%	-100.0%	-	-	0.0%	0.0
Canada	367,680.2	407,199.8	398,328.4	474,139.1	550,227.4	439,515	98.4%	8.4%	43,773	28,723	52.4%	15,049.5
Chile	323.6	555.9	2,172.3	2,921.3	2,848.0	1,764	0.4%	54.5%	845	195	333.6%	650.2
China	76.9	106.0	3.7	8.0		44	0.0%	-19.4%	-	-	0.0%	0.0
Dominican Republic	212.7	302.9	187.0	162.5	268.5	227	0.1%	4.8%	74	15	400.0%	58.8
Ecuador	87.1	85.8	104.2	124.0	112.2	103	0.0%	5.2%	-	8	-100.0%	(7.9)
Finland	161.0	211.4	37.1	104.0	422.6	187	0.0%	21.3%	-	-	0.0%	0.0
India	91.6	52.0	41.7	11.2	12.6	42	0.0%	-32.7%	2	-	0.0%	2.1
Ireland	2,647.2	3,458.6	2,518.5	2,809.2	2,052.7	2,697	0.6%	-5.0%	232	330	-29.7%	(97.9)
Jamaica	122.1	128.4	179.5	162.2	158.5	150	0.0%	5.4%	8	30	-74.5%	(22.5)
Mexico	13.0	67.6	441.9	1,671.5	2,469.1	933	0.2%	185.6%	180	36	402.0%	143.9
Russia	30.3	41.0	79.6	86.6	54.9	58	0.0%	12.6%	1	6	-85.7%	(5.4)
Sri Lanka	-	-	-	220.0	318.0	108	0.0%		-	-	0.0%	0.0
United Kingdom	206.7	73.2	42.8	47.1	46.3	83	0.0%	-25.9%	4	1	164.3%	2.3
Venezuela	77.5	945.2	172.6	20.2	257.4	295	0.1%	27.1%	-	19	-100.0%	(18.9)
Grand Total	372,238.0	413,368.3	404,526.4	482,787.3	559,733.1	446,531	100.0%	8.5%	45,135	29,380	53.6%	15,755.4

US Oat Product Import Growth - 5 Year CAGR



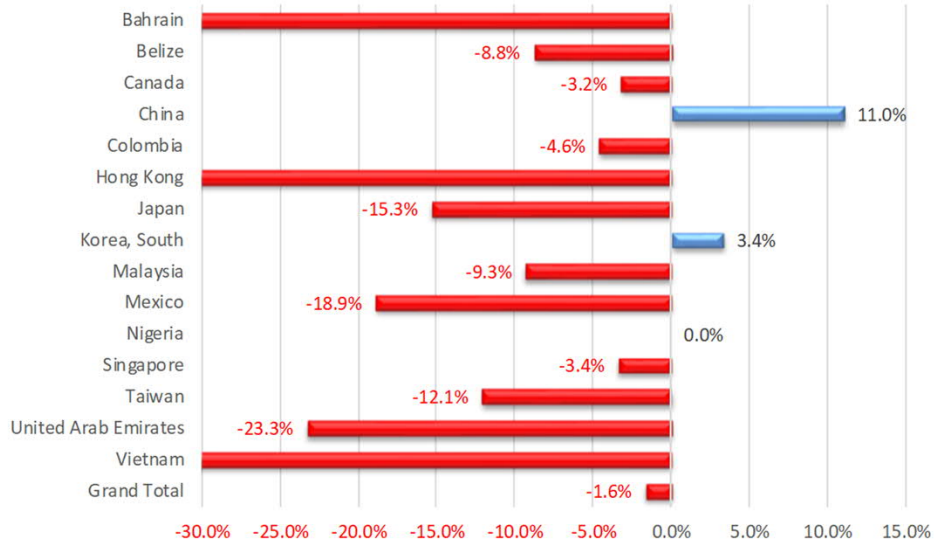
US Oat Product Imports



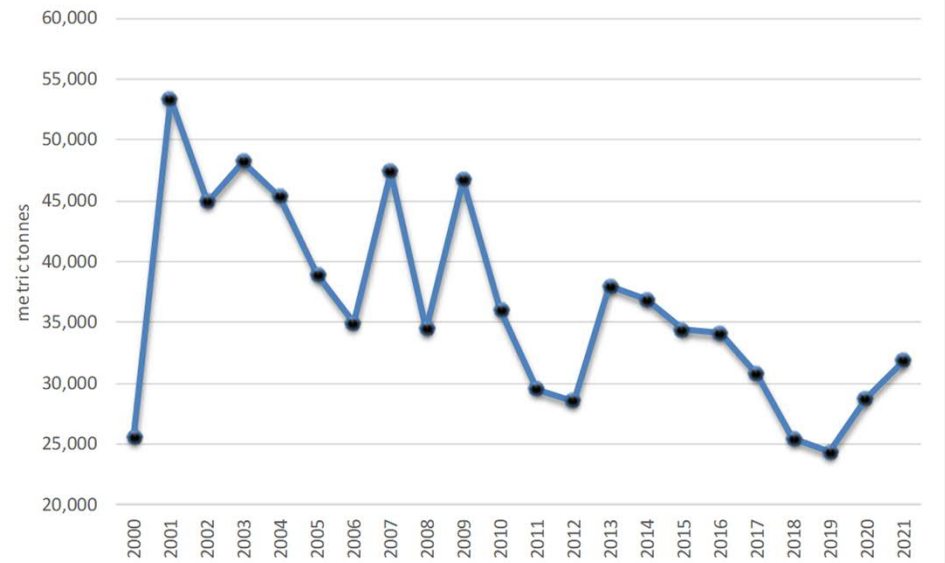
US Oat Product Exports

000 mt	Jan-Dec								Year to-date (Jan)			
	2017	2018	2019	2020	2021	5 Yr avg	% of total	5 yr CAGR	2022	2021	Chge	MT Chge
Australia(*)	94.3	77.7	69.1	125.9	170.4	107	0.4%	12.6%	-	18.4	-100.0%	(18.4)
Bahamas, The	133.5	157.1	210.1	181.8	5.0	138	0.5%	-48.2%	-	-	0.0%	0.0
Belize	205.0	255.3	223.7	324.9	325.0	267	0.9%	9.7%	2.2	1.5	46.7%	0.7
Canada	17,151.1	15,692.4	15,532.6	15,537.2	17,284.9	16,240	57.6%	0.2%	1,884.1	914.4	106.0%	969.7
China	216.3	184.3	150.0	70.4	133.3	151	0.5%	-9.2%	4.0	-	0.0%	4.0
Costa Rica	136.7	197.7	265.1	238.4	15.8	171	0.6%	-35.1%	48.9	1.0	4790.0%	47.9
Guatemala	104.7	128.2	147.0	76.3	36.4	99	0.3%	-19.0%	-	2.9	-100.0%	(2.9)
Hong Kong	192.1	226.9	53.5	24.5	54.2	110	0.4%	-22.4%	-	15.2	-100.0%	(15.2)
Jamaica	2,584.0	1,523.3	850.9	647.0	423.4	1,206	4.3%	-30.4%	-	64.4	-100.0%	(64.4)
Japan	285.6	508.6	637.1	2,569.8	4,786.2	1,757	6.2%	75.7%	297.4	294.3	1.1%	3.1
Korea, South	116.6	915.0	893.4	2,069.3	2,689.2	1,337	4.7%	87.3%	143.0	47.0	204.3%	96.0
Mexico	7,861.0	3,939.7	3,761.8	5,319.4	4,220.6	5,021	17.8%	-11.7%	198.8	344.0	-42.2%	(145.2)
Saudi Arabia	18.5	1.2	185.9	197.9	69.2	95	0.3%	30.2%	-	42.6	-100.0%	(42.6)
Trinidad and Tobago	300.3	150.8	262.6	282.5	302.0	260	0.9%	0.1%	40.0	16.4	143.9%	23.6
Vietnam	176.8	434.0	18.4	18.4	15.8	133	0.5%	-38.3%	-	-	0.0%	0.0
Grand Total	30,721.6	25,434.8	24,345.0	28,721.6	31,842.0	28,213	100.0%	0.7%	2,707.2	1,923.4	40.8%	783.8

US Oat Export Growth - 5 Year CAGR



US Oat Product Exports



HSC Codes and Descriptions

HS8	HS8 Description
1004.00.10	Oats, seed
1004.00.90	Oats, except seed
1004.00.90	Oats, nes
1004.10.00	Oats, seed for sowing
1004.90.00	Oats, other than seed for sowing
1103.19.10	Oat groats and meal
1104.12.00	Oats, rolled or flaked grains
1104.22.00	Oats, hulled,pearled,sliced or kibbled